



Milipol Qatar 2018

International Event For
Homeland Security & Civil Defence
12th session

NEW!

Incorporating the
"Civil Defence
Exhibition & Conference"



The Global Security
Ecosystem

The World's Leading Network
for Homeland Security events



29-31

OCT. 2018

DECC - DOHA

QATAR



KEY FIGURES 2016: very positive results for Milipol Qatar 2016!

6,538 visitors
from
103 countries



230 exhibitors
from
35 countries



246 official
delegates from
35 countries



1/4 OF THE VISITORS ARE BUYERS!

Public Sector: **40%**

77% intend to visit
Milipol Qatar 2018

Private Sector: **60%**

68% with current purchasing projects
found solutions to finalize them

Visitor global
satisfaction level*:

91%



*Visitor Survey - Nov. 2016

AN EXHIBITION DEFINITELY BUSINESS-ORIENTED!

5 most represented market themes:

- 1 - Law enforcement
- 2 - Anti-terrorism
- 3 - Civil defence
- 4 - Security of public places –
Urban security
- 5 - Port and airport security –
Border control

Top 5 exhibiting countries:

- 1 - Qatar
- 2 - United Kingdom
- 3 - France
- 4 - UAE
- 5 - USA

Contracts signed during the exhibition:

The Ministry of Interior of Qatar
alone generated
11 contracts for an amount
of **QR 260 million**
(€66.5 million).

*Exhibitor Survey - Nov. 2016

OFFICIAL OPENING CEREMONY & OFFICIAL DELEGATIONS

The Emir of Qatar, **H.H. Sheikh Tamim bin Hamad Al-Thani** honoured us with his presence at Milipol Qatar 2016.

The Milipol Qatar event is officially opened by **H.E. Sheikh Abdullah Bin Nasser Bin Khalifa Al-Thani**, Prime Minister and Minister of the Interior.



246 Official Delegates*

all high ranking officers involved in the Middle East security market

from **35 countries***

Top 5 Official Delegations countries:

- 1 - France
- 2 - Kuwait
- 3 - UAE
- 4 - Azerbaijan
- 5 - Algeria & Oman

*2016- Key figures

MILIPOL QATAR INCORPORATING "CIVIL DEFENCE EXHIBITION & CONFERENCE"



Milipol Qatar 2018, the leading event dedicated to Homeland Security in the Middle East, incorporates the Civil Defence Exhibition & Conference and become the Global Security & Safety Event.

The event promotes an extensive range of solutions to protect populations. At the core of emergency situations, the Civil Defence, as crisis management expert, is in charge of preventing and managing risks of all kinds, whether major or everyday accidents in order to help populations.

Milipol Qatar 2018 will gather together all the **Civil Defence key players**, giving them access to the exhibitors, visitors, Official Delegations, Conference topics and live demonstrations, where they can **meet, network, identify potential developments** and partnerships.



MILIPOL QATAR 2018, THE PLACE TO NETWORK & TO INNOVATE

• **Seminars:**

For the 2nd time, Milipol Qatar proposes highly informative presentations, case studies and disruptive panel debates featuring international thought leaders:

- **Cyber security & Cyberthreats**
- **Civil Defence**
- **Large events security management**

• **Business Meetings:**

Meet experts from your business field; present, discuss and develop new projects; initiate cross-border contacts and co-operations

• **Live demonstration area:**

Let's enjoy live demos within the event dedicated to promote the products & innovations of our exhibitors



THE PERFECT MIDDLE EAST VENUE

4 good reasons to exhibit:

- ✓ Showcase your innovations to buyers and opinion leaders
- ✓ Meet numerous Official Delegations
- ✓ Develop your business in a country which welcomes large events (FIFA World Cup 2022 for e.g)
- ✓ Learn from security experts through the seminars

About Qatar....

- **FIFA World cup 2022 & National Vision 2030**

Construction projects costing around \$92.98 billion which are to be undertaken by 2022.

→ 9 new stadiums, 41 new hotels have to be built in Qatar by 2022.

Moreover, major construction projects such as Doha Metro, Doha Convention Centre and Tower Project, Ali Fetaias Office Building, Darwish Residential Towers are being undertaken in the city.

The needs for security equipment are numerous: cameras, video surveillance, access control & physical security, perimeter security ...

- **Qatar Fire Safety Systems and Equipment market:**

As a result, Qatar Fire Safety & Equipment market is projected to grow at a CAGR of 6.2% during 2017-23 (Source: Market report of 6wresearch).

- **Cybersecurity** remains also a hot topic regarding the protection of industrial and sensitive sites.

- **Oil & gas:** Qatar possesses 13.3% of proven reserves of gas. It is the third-largest in the world after Russia 27% and Iran 15%. The Qatari Peninsula shares the world's largest gas field (known as the « North Dome ») with Iran.

ONLINE REGISTRATION

Save time!

Online registration for exhibitors: <https://event.milipolqatar.com/2018/>



MILIPOL



#MilipolQatar

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COMEXPOSIUM